

# ROSS MCLAUGHLIN

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## EXPERIENCE

Ross has 18 years' experience in the UAE and GCC real estate markets. His broad experience in valuation, development advisory, transactions and asset management has seen him involved across the full real estate life-cycle.

He has led mandates for major investors, financiers, developers and corporates, advising on notable large-scale financing mandates including the largest real estate IPO in Dubai (\$47 billion) and company merger in Abu Dhabi (\$12.5 billion).

Ross' asset management experience seen him responsible for a \$100 million revenue budget across office, retail, education and residential assets.

His experience has created a deep understanding of what drives asset value, with a proven track record of delivering income growth across portfolios.

## POSITIONS

Prior to joining CoReal Partners, Ross was Head of Asset Management for Equitativa, a DIFC regulated fund manager, where his mandate was to create income and value growth across two large real estate portfolios (value in excess of \$1.25 billion). He also led the transactions of over \$200 million of commercial and residential assets.

Ross has also worked at JLL, with experience gained across various business units, with a focus on valuation advisory and development advisory. He worked on some of the largest projects and portfolios in the region. His client base included local, regional and international financial institutions, corporates, family groups and government. He previously worked for Cushman & Wakefield based in Bahrain.

## EDUCATION AND AFFILIATIONS

Ross holds an MSc in Real Estate from the University of Glasgow, and BA (Hons) in Geography from the University of Strathclyde.